

Property Casualty – Insurance Producer

Private Client Risk Management Advisor

### ***Expectations***

The Private Client Risk Management Advisor position will be responsible for growing Rasmussen Capital Management Inc's risk management client base. The position will provide new insurance coverage and service accounts while providing superior customer service. The advisor will place, and service accounts based on the guidelines and established workflows of Rasmussen Capital Management Inc.

Rasmussen Capital Management Inc is a merit-based organization. This means the greater the number of new client relationships added the greater your compensation.

More information about Rasmussen Capital Management Inc can be found at [www.rasmussencapitalmanagement.com](http://www.rasmussencapitalmanagement.com)

### ***Duties & Responsibilities***

- Secure new business commitments from leads over the phone
- Place new business with insurance carrier customer service agent
- Use of insurance knowledge to advise consumers on appropriate coverages and coverage limits
- Manage the overall experience with clients
- Work & collaborate with other advisors, agents, and underwriters
- Assist with client questions, requests and claims
- Generating wealth management referrals from commercial clients

### ***Job Qualifications***

- Washington P&C License, Life / Health license is a big plus
- Ability to identify potential risks - Prior knowledge of personal and commercial insurance coverage required
- Superior phone skills

- This is a communications position and you must be able to communicate extremely well over the phone
- Associates Degree or Higher is preferred
- Ability to pass background check
- Ability to be finger printed
- Adherence to strict confidentiality
- The successful candidate should be enthusiastic about the role insurance and risk management play in helping individuals & businesses manage the risks of everyday life
- Strong written and verbal communication skills
- Must be proficient on the computer
- Must be proficient with Microsoft Word, Excel, PDF
- Excellent organization and time-management skills
- Detail-oriented
- Excellent work ethic is expected
- Must be self-starter
- Must be able to work independently

### **About Rasmussen Capital Management, Inc.**

Rasmussen Capital Management, Inc. (RCMINC) is a consulting, wealth management and retirement plan management company focused on the needs of high income and high net worth individuals, businesses, key-employees and not-for-profit entities.

RCMINC has grown from its humble beginning in 2004 and now count successful entrepreneurs and business owners in Washington State as clients. We are expanding our Private Client Risk Management Advisory Services, to include personal and commercial insurance coverage and luxury assets like:

- Yachts and Luxury Boat Insurance
- Commercial Marine Insurance
- Luxury Property Insurance
- Aviation Insurance
- Yacht Crew Insurance
- Collectibles Artwork, Fine Art, Antique & Classic Cars
- Class A & B Commercial Real Estate Insurance, Highrise Real Estate

***What Rasmussen Capital Management Inc offers:***

Hourly pay starting at \$15.00-\$20.00 an hour depending on experience. We would consider more incentive based compensation for the right production.

***Additional Benefits.***

- Opportunity for advancement
- Dental Insurance
- Vision Insurance
- Bonuses based on job performance & production
- RCMINC pays for E&O Insurance coverage
- RCMINC pays for all continuing education credits required for this position
- Advancement possibilities based on job performance
- Security of working in a stable, and growing Independent Wealth Management Company
- We are an Absolutely "no drama tolerated" workplace.

Job Type: Part-time leading to Full-time after 6 months

***Experience:***

- Client Interaction: 1-Year, verifiable (Min. Preferred)
- Sales: 1-Year, verifiable (Min. Preferred)
- Phone Skills: 2-Year (Min. Preferred)
- Computer Skills: 5-Year (Min. Preferred)
- Microsoft Word, Excel, PDF: 3 -Year (Min. Preferred)
- Internet Proficiency: 5-years (Min. Preferred)

Education: Associate degree or higher equivalent (Min. Preferred)

License: WA State Resident P&C (Required)

Work Location: 4800 S 188<sup>th</sup> Street, Suite 260, SeaTac, WA 98188.

Schedule: Monday to Friday, 9 A.M.-1 P.M. or 1 P.M.-5 P.M.